

# The Makers Hub

## Budget vs. Actuals: 2023 Budget - FY23 P&L

January - June, 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
4000 Contributed income				
4010 Donations & Grants - Individuals	4,046.80	4,999.98	-953.18	80.94 %
4020 Donations & Grants - Government		12,499.98	-12,499.98	
4030 Donations & Grants - Foundations		49,999.98	-49,999.98	
4040 Donations & Grants - Corporations/Business	46,030.06	4,999.98	41,030.08	920.60 %
<b>Total 4000 Contributed income</b>	<b>50,076.86</b>	<b>72,499.92</b>	<b>-22,423.06</b>	<b>69.07 %</b>
4200 Program Revenue		1,249.98	-1,249.98	
4300 Sales of Merchandise		499.98	-499.98	
4600 In-kind donations	28,820.75	12,499.98	16,320.77	230.57 %
<b>Total Revenue</b>	<b>\$78,897.61</b>	<b>\$86,749.86</b>	<b>\$ -7,852.25</b>	<b>90.95 %</b>
<b>GROSS PROFIT</b>	<b>\$78,897.61</b>	<b>\$86,749.86</b>	<b>\$ -7,852.25</b>	<b>90.95 %</b>
<b>Expenditures</b>				
5000 Operating Expenses				
5100 Staff Expenses	42.98		42.98	
5110 Salaries & Wages	5,498.38	8,120.00	-2,621.62	67.71 %
5120 Payroll Taxes	1,353.12	2,000.00	-646.88	67.66 %
5160 Workers Compensation	674.67	81.20	593.47	830.87 %
<b>Total 5100 Staff Expenses</b>	<b>7,569.15</b>	<b>10,201.20</b>	<b>-2,632.05</b>	<b>74.20 %</b>
5200 Ops - Contractors & Non-Employee Services				
5210 Contract Services	11,189.17	11,189.16	0.01	100.00 %
5220 Accounting Services		420.16	-420.16	
<b>Total 5200 Ops - Contractors &amp; Non-Employee Services</b>	<b>11,189.17</b>	<b>11,609.32</b>	<b>-420.15</b>	<b>96.38 %</b>
5300 Marketing & Branding				
5310 Design & Translation	214.08		214.08	
<b>Total 5300 Marketing &amp; Branding</b>	<b>214.08</b>	<b>60.00</b>	<b>154.08</b>	<b>356.80 %</b>
5400 Fundraising Expenses				
5500 Space/Office Expenses		150.00	-150.00	
5525 Telecommunications	99.00	100.00	-1.00	99.00 %
5540 Office Supplies	2,031.14	150.00	1,881.14	1,354.09 %
5550 Printing & Copying		37.50	-37.50	
5560 Postage & Shipping	216.00	54.00	162.00	400.00 %
<b>Total 5500 Space/Office Expenses</b>	<b>2,346.14</b>	<b>341.50</b>	<b>2,004.64</b>	<b>687.01 %</b>
5600 Fees & Penalties				
5610 Bank Fees	100.85		100.85	
5620 Merchant Service Fees	17.53	25.00	-7.47	70.12 %
5630 Government Fees		25.00	-25.00	
5630 Government Fees	142.00	25.00	117.00	568.00 %
<b>Total 5600 Fees &amp; Penalties</b>	<b>260.38</b>	<b>75.00</b>	<b>185.38</b>	<b>347.17 %</b>
5700 Operational/Admin Insurance				
5800 Board Expenses	127.16		127.16	
5810 Directors & Officers Insurance		543.00	-543.00	
<b>Total 5800 Board Expenses</b>		<b>543.00</b>	<b>-543.00</b>	

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5900 Miscellaneous Expenses	20.00	3,000.00	-2,980.00	0.67 %
<b>Total 5000 Operating Expenses</b>	<b>21,726.08</b>	<b>25,980.02</b>	<b>-4,253.94</b>	<b>83.63 %</b>
8000 Program Expenses				
8100 Salaries & Wages	1,397.99	5,230.00	-3,832.01	26.73 %
8110 Payroll Taxes	338.28	1,355.00	-1,016.72	24.97 %
8150 Workers Compensation	168.67	52.30	116.37	322.50 %
<b>Total 8100 Salaries &amp; Wages</b>	<b>1,904.94</b>	<b>6,637.30</b>	<b>-4,732.36</b>	<b>28.70 %</b>
8200 Program Expenses	159.61	250.00	-90.39	63.84 %
8250 Community Events	124.49	250.00	-125.51	49.80 %
<b>Total 8200 Program Expenses</b>	<b>284.10</b>	<b>500.00</b>	<b>-215.90</b>	<b>56.82 %</b>
8300 Program - Marketing & Branding				
8310 Design & Translation	33.75	12.50	21.25	270.00 %
8360 Special Event Expenses		0.00	0.00	
<b>Total 8300 Program - Marketing &amp; Branding</b>	<b>33.75</b>	<b>12.50</b>	<b>21.25</b>	<b>270.00 %</b>
8400 Program - Contractors & Non-Employee Services				
8410 Contract Services	1,500.00	750.00	750.00	200.00 %
8420 Accounting Services		25.00	-25.00	
<b>Total 8400 Program - Contractors &amp; Non-Employee Services</b>	<b>1,500.00</b>	<b>775.00</b>	<b>725.00</b>	<b>193.55 %</b>
8500 Space/Office Expenses				
8510 Rent Expense	5,544.28	4,317.76	1,226.52	128.41 %
8515 Tenant Improvements		2,000.00	-2,000.00	
<b>Total 8510 Rent Expense</b>	<b>5,544.28</b>	<b>6,317.76</b>	<b>-773.48</b>	<b>87.76 %</b>
8520 Utilities	654.51	2,011.16	-1,356.65	32.54 %
8525 Telecommunications		210.94	-210.94	
<b>Total 8520 Utilities</b>	<b>654.51</b>	<b>2,222.10</b>	<b>-1,567.59</b>	<b>29.45 %</b>
8530 Maintenance & Repairs		250.00	-250.00	
8535 Facilities Management		168.76	-168.76	
8540 Office Supplies	543.66	1,250.00	-706.34	43.49 %
8550 Printing & Copying		12.50	-12.50	
8560 Postage & Shipping	150.00	62.50	87.50	240.00 %
<b>Total 8500 Space/Office Expenses</b>	<b>6,892.45</b>	<b>10,283.62</b>	<b>-3,391.17</b>	<b>67.02 %</b>
8600 Fees & Penalties				
8610 Bank Fees	20.00	12.50	7.50	160.00 %
8620 Merchant Service Fees		100.00	-100.00	
8630 Government Fees	24.00		24.00	
<b>Total 8600 Fees &amp; Penalties</b>	<b>44.00</b>	<b>112.50</b>	<b>-68.50</b>	<b>39.11 %</b>
8700 Program-Related Insurance	806.86	358.00	448.86	225.38 %
<b>Total 8000 Program Expenses</b>	<b>11,466.10</b>	<b>18,678.92</b>	<b>-7,212.82</b>	<b>61.39 %</b>
<b>Total Expenditures</b>	<b>\$33,192.18</b>	<b>\$44,658.94</b>	<b>\$ -11,466.76</b>	<b>74.32 %</b>
<b>NET OPERATING REVENUE</b>	<b>\$45,705.43</b>	<b>\$42,090.92</b>	<b>\$3,614.51</b>	<b>108.59 %</b>
<b>NET REVENUE</b>	<b>\$45,705.43</b>	<b>\$42,090.92</b>	<b>\$3,614.51</b>	<b>108.59 %</b>

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